



Fenchurch advised Hargreave Hale on its sale to Canaccord Genuity Wealth Management

Fenchurch is pleased to have advised Hargreave Hale, the UK based wealth manager and fund manager, on its sale to Canaccord Genuity Wealth Management ("CGWM") for total consideration of £80m.

Hargreave Hale is one of the UK's leading investment management businesses, providing discretionary wealth management to more than 14,000 private clients, intermediaries and charities, as well as managing a first-class range of funds.

The transaction establishes a substantially enlarged wealth management operation in the UK and Europe for CGWM with over £18 billion in private client assets and £5 billion in fund management assets.

Stuart Brookes, Joint Managing Director of Hargreave Hale, said: "Fenchurch's deep wealth management sector expertise and intimate knowledge of the buyer universe were pivotal in enabling Hargreave Hale to select an attractive partner for our clients, employees and shareholders. We were impressed by the team's dedication to this engagement."

Date: July 2017

Transaction Value: £80m

Fenchurch advised:

HARGREAVE
HALE

Counterparty:

CANACCORD
Genuity