



## ***Fenchurch advised Sanlam on the sale of its stake in Intrinsic to Old Mutual***

Fenchurch is pleased to have advised Sanlam on the sale of its stake in Intrinsic Financial Services to Old Mutual Wealth for an undisclosed sum.

Intrinsic is one of the UK's largest networks with c.3,000 restricted and independent financial advisers.

*Lukas van der Walt, Chief Executive of Sanlam UK, commented: "We engaged Fenchurch to help us evaluate our options in the context of an approach for our stake. We were very pleased with the framework they developed and the final terms that we secured."*

***Fenchurch advised:***



---

***Counterparty:***



***Date: February 2014***

***Transaction Value: Not disclosed***

Fenchurch Advisory Partners LLP. Registered Office: Tower 42, 25 Old Broad Street, London EC2N 1HQ

Authorised and Regulated by the Financial Conduct Authority

Registered in England No. OC306074

[www.fenchurchadvisory.com](http://www.fenchurchadvisory.com)