

Fenchurch advised RFIB on its sale to Calera Capital

Fenchurch is pleased to have acted as financial adviser to RFIB Holdings Limited on the sale of a majority stake to San Francisco-based private equity firm, Calera Capital. Management and employees of RFIB will retain a significant equity stake in the business.

RFIB is a leading, mid-market, Lloyd's insurance and reinsurance broker based in London. The business focuses on marine, non-marine and specialist classes of business where it has superior technical and territorial knowledge. With an established presence in eleven locations, it is a truly international broker with exposure to both developed economies and emerging markets.

Jonathan Turnbull, Chief Executive of RFIB, commented: "Fenchurch's technical expertise and strong execution skills helped us achieve a successful outcome to a complex transaction involving various stakeholder interests. We were particularly impressed by their commitment to achieving a successful conclusion and the high quality of advice and support we received at all stages of the transaction"

Date: May 2015

Transaction Value: Not disclosed

Fenchurch advised:



Counterparty:

