

FENCHURCH ADVISORY PARTNERS

Monday 28th May 2012

For immediate release

FENCHURCH APPOINTS CLIFF HAMPTON AS CHAIRMAN

Fenchurch Advisory Partners is pleased to announce the appointment of Cliff Hampton as its Chairman with effect from 1st September 2012.

Cliff Hampton has over 30 years' experience of advising on mergers and acquisitions in the financial services sector. He was Chairman of Lexicon Partners from 2000 to 2010 and recently served as a Senior Adviser to Evercore. Prior to that he was the Head of the European Financial Institutions Group at Donaldson, Lufkin and Jenrette. He was previously a Partner in The Phoenix Partnership, a corporate advisory and private equity business which was acquired by DLJ in 1997. Before joining Phoenix, Cliff was the Managing Partner of Spicer and Oppenheim in New York.

He has advised numerous Lloyd's Managing Agents and represented many of the largest insurance brokers including Marsh & McLennan, Jardine Lloyd Thompson, Benfield, Heath Lambert Fenchurch, The Frizzell Group and Palmer & Cay. His significant transactions include the acquisition of Guardian Royal Exchange by AXA and the purchase of Sedgwick Group by Marsh & McLennan.

Commenting on the appointment, Malik Karim, Founder and Chief Executive of Fenchurch and a former partner of Cliff's at DLJ said:

"Cliff is a financial services sector heavyweight and we are delighted that he is joining Fenchurch. This appointment reinforces our commitment to offering a compelling combination of deep expertise and independence to a sector facing profound strategic, tactical and regulatory challenges."

Cliff Hampton said: "Fenchurch has firmly established itself as a proven and highly effective advisory firm to many blue-chip clients. I am delighted to be joining as Chairman at this important stage in its development."

ENQUIRIES

Cliff Hampton
Malik Karim

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INFORMATION ON FENCHURCH ADVISORY PARTNERS

Fenchurch Advisory Partners is a leading independent corporate finance advisory firm, exclusively focused on the financial services sector. Clients include public and private companies, mutuals and government bodies in the UK and internationally. Since formation, Fenchurch has advised on almost 50 domestic and cross-border transactions for a wide range of blue-chip clients.

Fenchurch's recent public assignments include advising:

- AXA on the sale of Bluefin Corporate Consulting to Capita;
- Norwich & Peterborough Building Society on its merger with the Yorkshire Building Society;
- LV= on the outsourcing of asset management to Threadneedle Investments;
- Principal Global Investors on its acquisition of Origin Asset Management;
- Investec on the sale of Rensburg Fund Management to Franklin Templeton;
- Bupa on the sale of Bupa Health Assurance Limited to Resolution;
- Standard Life on the sale of Standard Life Healthcare to Discovery / PruHealth;
- BMO Financial Group on its acquisition of Lloyd George Management;
- Rensburg Sheppards plc on the recommended offer from Investec plc;
- Barclays on its acquisition of Standard Life Bank;
- Langholm Capital on the sale of its majority shareholding in Just Retirement to Permira;
- Sun Life Financial on its acquisition of Lincoln National's UK operations; and
- Insight on BNY Mellon's acquisition of the business from Lloyds Banking Group.

Fenchurch's recent industry awards include:

- Winner "Financial Services Adviser of the Year" - Acquisitions Monthly Awards 2011
- Awarded "Mid-Market Deal of the Year" for the Insight transaction - Acquisitions Monthly Awards 2010

www.fenchurchadvisory.com

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